

William von Hippel

Education

B.A., Psychology, Yale University, New Haven 1985

Ph.D., Social Psychology, University of Michigan, Ann Arbor 1990

Employment

Research with Impact, Principal (2023-)

University of New South Wales, Professorial Visiting Fellow (2007-2022)

University of Queensland, Professor (2006-2022)

University of Queensland, Head of School (2010-2012)

Mater Research Institute, Affiliate Professor (2019-2022)

Williams College, Visiting Professor (2004)

University of New South Wales, Associate Professor (2003-2006)

University of New South Wales, Senior Lecturer (2001-2003)

Williams College, Visiting Associate Professor (2000)

Ohio State University, Associate Professor (1996-2001)

Ohio State University, Assistant Professor (1990-1996)

Honours and Awards

Book Prize for the Promotion of Social and Personality Science (for *The Social Leap*),
Society for Personality and Social Psychology

Fellow, Institute for Advanced Study, Berlin

Fellow, Association for Psychological Science

Fellow, Society for Personality and Social Psychology

Fellow, Society of Experimental Social Psychology

Past-President, Society of Australasian Social Psychologists

Ohio State University Alumni Distinguished Teaching Award

Department of Psychology, Distinguished Teaching Award, Ohio State University

Outstanding Teaching Award, University of Virginia *Semester at Sea* Program

Honorary Faculty Member, Golden Key National Honor Society

Outstanding Professional Mentor Award, Ohio State University Mentoring Program

Outstanding Faculty Award, Sphinx/Mortar Board, Ohio State University

Research Support

Reducing social frailty in late adulthood. \$461,088 in direct costs, Australian Research Council (partnered with Mater Research and Mater Misericordiae), 1/7/20 – 30/6/25. Henry, J., Grainger, S., Hubbard, R., von Hippel, W., Vanman, E., Laakso, E., & Schweitzer, D.

Overconfidence as an interpersonal strategy in negotiation and competition. \$202,000 in direct costs, Australian Research Council, 1/1/16 – 31/12/18. von Hippel, W., Page, L., Trivers, R., & Ke, C.

The role of implicit identity and implicit beliefs in recovery from mental illness. \$211,000 in direct costs, Australian Research Council (partnered with Aftercare), 1/7/12 – 30/6/15. von Hippel, C., Brener, L., von Hippel, W., & Rose, G.

- Predicting and Enhancing Wellbeing and Academic Success.* \$214,720 research contract with Anglican Church Grammar School, 1/1/13 – 31/12/14. von Hippel, W., & von Hippel, C.
- Self-deception as a tool for deceiving others.* \$225,000 in direct costs, Australian Research Council, 1/1/12 – 31/12/14. von Hippel, W. & Trivers, R.
- Ageing and self-regulation.* \$430,000 in direct costs, Australian Research Council, 1/1/10 – 31/12/14. Henry, J.D. & von Hippel, W.
- Quantifying the health benefits of on-country activities in the remote Indigenous community of Grootte Eylandt.* \$74,773 in direct costs, Lowitja Institute, 1/1/13 – 31/12/13. Wilson, R., von Hippel, W., Shannon, C., Willis, J., Simpson, S., van Uitregt, V., Yantarrnga, E., Mamarika, J.
- Ageing, inhibition, and social control.* \$256,500 in direct costs, Australian Research Council, 1/1/07 – 31/12/09. von Hippel, W. & Henry, J.D.
- Hearts and minds: Affect, thinking, and behaviour.* \$560,000 in direct costs, Australian Research Council, 1/1/05 – 31/12/09. Forgas, J. P. & von Hippel, W.
- Affective influences, social thinking, and behaviour: A social neuroscience approach.* \$210,000 in direct costs, Australian Research Council, 1/1/04 – 31/12/06. von Hippel, W. & Paxinos, G.
- Aging, inhibition, and stereotyping and prejudice.* \$300,000 (USD) in direct costs, National Institute of Aging, 1/2/01 – 31/1/04. von Hippel, W.
- Viagra's potential to reduce trade in endangered species.* \$37,000 (USD) in direct costs, Pfizer, Inc., 1/9/03 – 31/8/04. von Hippel, F. A. & von Hippel, W.
- Will Viagra save endangered species?* \$25,000 (USD) in direct costs, Pfizer, Inc., 1/1/01 – 31/12/01. von Hippel, F. A. & von Hippel, W.

Editorial Service

- Associate Editor, *Psychological Science*, 2002, 2014-19
- Associate Editor, *Journal of Experimental Social Psychology*, 2012
- Associate Editor, *Personality and Social Psychology Bulletin*, 2002-04
- Editorial Board, *Current Research in Ecological and Social Psychology*, 2020-
- Editorial Board, *Social Psychological and Personality Science*, 2010-
- Editorial Board, *Journal of Experimental Social Psychology*, 2009-12
- Editorial Board, *Social Cognition*, 2007-
- Editorial Board, *Personality and Social Psychology Bulletin*, 2005-
- Editorial Board, *Journal of Personality and Social Psychology*, 2001-08, 2014-19
- Editorial Board, *Psychological Science*, 1999-2001

Publications – Articles

- Butterworth, J., Smerdon, D., Baumeister, R., & von Hippel, W. (in press). Cooperation in the time of Covid. *Perspectives on Psychological Science*, 19, 640-651.

- Clark, C. J., al-Gharbi, M., Baumeister, R. F., Bleske-Rechek, A., Buss, D., Ceci, S., Forgas, J., Frey, K., Geary, D., Geher, G., Del Giudice, M., Jussim, L., Krylov, A., Martin, C., Miller, G., Paresky, P., Salmon, C., Stewart-Williams, S., Wilson, A., Williams, W., Winegard, B. M., & von Hippel, W. (in press). Reply to Darlow et al: Censorship is Exclusion. *Proceedings of the National Academy of Sciences*, 121(21), e2404156121
- Clark, C. J., Fjeldmark, M., Lu, L., Baumeister, Ceci, S., R. F., Frey, K., Reilly, W., Tice, D., von Hippel, W., Williams, W., Winegard, B. M., Tetlock, P. E. (in press). Taboos and Self-Censorship Among Psychology Professors. *Perspectives on Psychological Science*.
- Butterworth, J., Pearson, S., & von Hippel, W. (2023). Dual mating strategies observed in male clients of female sex workers. *Human Nature*, 34, 46-63.
- Clark, C. J., Jussim, L., Frey, K., Stevens, S., al-Gharbi, M., Aquino, K., Bailey, M., Barbaro, N., Baumeister, R. F., Bleske-Rechek, A., Buss, D., Ceci, S., Del Giudice, M., Ditto, P. H., Forgas, J., Geary, D., Geher, G., Haider, S., Honeycutt, N., Joshi, H., Krylov, A., Loftus, E., Loury, G., Lu, L., Macy, M., Martin, C., McWhorter, J., Miller, G., Paresky, P., Pinker, S., Reilly, W., Salmon, C., Stewart-Williams, S., Tetlock, P. E., Williams, W., Wilson, A., Winegard, B. M., Yancey, G., & von Hippel, W. (2023). Prosocial motives underlie scientific censorship by scientists: A perspective and research agenda. *Proceedings of the National Academy of Sciences*, 120(48), e2301642120.
- Coleman, JJ, Robinson, CK, von Hippel, W, Lawless, RA, McMasters, KM, & Cohen, MJ (2023). Home is not always where the sleep is: The effect of home call on sleep, burnout, and surgeon well-being. *Journal of the American College of Surgeons*.
- Coleman, JJ, Robinson, CK, von Hippel, W, Holmes, KE, Kim, J, Pearson, S, Lawless, RA, Hubbard, AE, & Cohen, MJ (2023). What happens on call doesn't stay on call. The effects of in-house call on acute care surgeons' sleep and burnout: Results of the surgeon performance (SuPer) trial. *Annals of Surgery*, 278, 497-502.
- Henry, J. D., Grainger, S. A., & von Hippel, W. (2023). Determinants of social cognitive aging: Predicting resilience and risk. *Annual Review of Psychology*, 74, 167-192.
- Schweitzer, D., Ting, J., & von Hippel, W. (2023). Diagnostic reasoning is associated with lower physician satisfaction with patient communication. *Internal Medicine Journal*, 53, 250-254.
- Butterworth, J., Trivers, R., & von Hippel, W. (2022). The better to fool you with: Deception and self-deception. *Current Opinion in Psychology*.
- Grimmer, H., Laukkonen, R., von Hippel, W., & Tangen, J. (2022). Eliciting false insights with semantic priming. *Psychonomic Bulletin & Review*. 1-17.

- Grimmer, H., Laukkonen, R., von Hippel, W., & Tangen, J. (2022). Thinking style and psychosis proneness do not predict false insights. *Consciousness & Cognition*.
- Ronay, R., Maddux, W. W., & von Hippel, W. (2022). The cocksure conundrum: How evolution created a gendered currency of corporate overconfidence. *Adaptive Human Behavior and Physiology*.
- Pearson, S., & von Hippel, W. (2022). Darwinian grandparenting redux: A pre-registered replication and extension. *Evolutionary Psychological Science*.
- Adams, A. G., Schweitzer, D., von Hippel, W., Laakso, E-L., Molenberghs, P., Robinson, G. A. & Henry, J. D. (2021). A comprehensive assessment of post-stroke social cognitive function. *Neuropsychology*, 35, 556-567
- Laukkonen, R., Kaveladze, B., Protzko, J., Tangen, J. M., von Hippel, W., & Schooler, J. (2021). Irrelevant insights make worldviews ring true. *Scientific Reports*.
- Pelham, B. W., DeHart, T., Shimizu, M., Hardin, C. D., Han, H. A., von Hippel, W. (2021). Identity selection and the social construction of birthdays. *Frontiers in Psychology*. 12:693776.
- Sanri, Ç., Halford, K., Rogge, R., & von Hippel, W. (2021). The couple flourishing measure. *Family Process*, 60, 457-476.
- Smith, N. M. A., & von Hippel, W. (2021). Sex-based division of labor is a form of cooperation that constrains both males and females. *Archives of Sexual Behavior*.
- Soldà, A., Ke, C., von Hippel, W. & Page, L. (2021). Absolute vs. relative success: Why overconfidence is an inefficient equilibrium. *Psychological Science*, 32, 1662-1674.
- von Hippel, C., Brener, L., Rose, G., Kjelsaas, K., & von Hippel, W. (2021). No evidence that implicit identification with mental illness predicts recovery. *British Journal of Clinical Psychology*, 60, 530-545.
- Adams, A., Henry, J.D., Molenberghs, P., Robinson, G., Nott, Z., von Hippel, W. (2020). The relationship between social cognitive difficulties in the acute stages of stroke and later functional outcomes. *Social Neuroscience*, 15, 158-169.
- Baumeister, R. F., & von Hippel, W. (2020). Meaning and evolution: Why nature selected human minds to use meaning. *Evolutionary Studies in Imaginative Culture*, 4, 1-18
- Baumeister, R. F., & von Hippel, W. (2020). A meaningful discussion of evolution and meaning: Reply to commentaries. *Evolutionary Studies in Imaginative Culture*, 4, 69-75.
- Ent, M., Sjøstad, H., von Hippel, W., & Baumeister, R. F. (2020). Helping behavior is non-zero-sum: Helper and recipient autobiographical accounts of help. *Evolution and Human Behavior*, 41, 210-217.

- Ronay, R., Maddux, W. W., & von Hippel, W. (2020). Inequality rules: Resource distribution and the evolution of dominance- and prestige-based leadership. *The Leadership Quarterly, 31*, 101246.
- Smerdon, D., Hu, H., McLennan, A., von Hippel, W., & Albrecht, S. (2020). Female chess players show typical stereotype threat effects: Comment on Stafford (2018). *Psychological Science, 31*, 756-759.
- Soldà, A., Ke, C., Page, L., & von Hippel, W. (2020). Strategically delusional. *Experimental Economics, 23*, 604-631.
- Tong, K. J., & von Hippel, W. (2020). Sexual selection, history, and the evolution of tribalism. *Psychological Inquiry, 31*, 23-25.
- von Hippel, W., Buss, D. M., & Richardson, G. B. (2020). Science progresses through open disagreement: Rejoinder to Fine (2020). *Archives of Scientific Psychology, 8*, 11-14.
- Horwitz, R., Brener, L., Meissner, F., Rothermund, K., von Hippel, W., & von Hippel, C. (2019). Identification with drug use among young adults who are at risk of transitioning to more serious use. *Addictive Behaviors, 99*, 106072.
- von Hippel, C., Brener, L., Rose, G., & von Hippel, W. (2019). Perceived inability to help is associated with client-related burnout and negative work outcomes among community mental health workers. *Health & Social Care in the Community, 27*, 1507-1514.
- Buss, D. M., & von Hippel, W. (2018). Psychological barriers to evolutionary psychology: Ideological bias and coalitional adaptations. *Archives of Scientific Psychology, 6*, 148-158.
- Henry, J. D., von Hippel, W., Nangle, M. R., & Waters, M. (2018). Age and the experience of strong self-conscious emotion. *Aging and Mental Health, 22*, 497-502.
- Murphy, S. C., Barlow, F. K., & von Hippel, W. (2018). A longitudinal test of three theories of overconfidence. *Social Psychological and Personality Science, 9*, 353-363.
- von Hippel, W., & Suddendorf, T. (2018). Did humans evolve to innovate with a social rather than a technical orientation? *New Ideas in Psychology, 51*, 34-39.
- Gautam, S. R., Bulley, A., von Hippel, W., & Suddendorf, T. (2017). Affective forecasting bias in preschool children. *Journal of Experimental Child Psychology, 159*, 175-184.
- Gilson, N. D., Hall, C., Renton, A., Ng, N., & von Hippel, W. (2017). Do sitting, standing, or treadmill desks impact psychobiological indicators of work productivity? *Journal of Physical Activity & Health, 14*, 793-796.
- Murray, D. R., Murphy, S. C., von Hippel, W., Trivers, R., & Haselton, M. G. (2017). A preregistered study of competing predictions suggests that men *do* overestimate women's sexual intent. *Psychological Science, 28*, 253-255.

- Smith, M. K., Trivers, R., & von Hippel, W. (2017). Self-deception facilitates interpersonal persuasion. *Journal of Economic Psychology*, *63*, 93-101.
- von Hippel, W. (2017). Evolutionary psychology and global security. *Science & Global Security*, *25*, 28-41.
- Henry, J. D., von Hippel, W., Molenberghs, P., Lee, T., & Sachdev, P. (2016). The clinical assessment of social cognitive function. *Nature Reviews Neurology*, *12*, 28-39.
- McIntyre, J., von Hippel, W., & Barlow, F. K. (2016). Self-regulation and power: How self-regulatory failures can enhance social power. *Social and Personality Psychology Compass*, *10*, 41-49.
- von Hippel, W., Baker, E., Wilson, R. S., Brin, L., & Page, L. (2016). Detecting deceptive behaviour after the fact. *British Journal of Social Psychology*, *55*, 195-205.
- von Hippel, W., Ronay, R., Baker, E., Kjelsaas, K., & Murphy, S. C. (2016). Quick thinkers are smooth talkers: Mental speed facilitates charisma. *Psychological Science*, *27*, 119-122.
- Ziaei, M., Burianová, H., von Hippel, W., Ebner, N. C., Phillips, L. H., & Henry, J. D. (2016). The impact of aging on the neural networks involved in gaze and emotional processing. *Neurobiology of Aging*, *48*, 182-194.
- Murphy, S. C., von Hippel, W., Dubbs, S. L., Angilletta Jr., M. J., Wilson, R. S., Trivers, R., & Barlow, F. K. (2015). The role of overconfidence in romantic desirability and competition. *Personality and Social Psychology Bulletin*, *41*, 1036-1052.
- Ronay, R., & von Hippel, W. (2015). Sensitivity to changing contingencies predicts social success. *Social Psychological and Personality Science*, *6*, 23-30.
- Wolff, N., von Hippel, C., Brener, L., & von Hippel, W. (2015). Implicit identification with drug and alcohol use predicts retention in residential rehabilitation programs. *Psychology of Addictive Behaviors*, *29*, 136-141.
- Ziaei, M., von Hippel, W., Henry, J.D., & Becker, S.I. (2015). Are age effects in positivity influenced by the valence of distractors? *PLoS ONE*, *10*(9): e0137604. doi:10.1371/journal.pone.0137604
- Denson, T. F., Dobson-Stone, C., Ronay, R., von Hippel, W., & Schira, M. M. (2014). A functional polymorphism of the MAOA gene is associated with neural responses to induced anger control. *Journal of Cognitive Neuroscience*, *26*, 1418-1427.
- Guerrettaz, J., Chang, L-C., von Hippel, W., Carroll, P.J., & Arkin, R.M. (2014). Self-concept clarity: Buffering the impact of self-evaluative information. *Individual Differences Research*, *12*, 180-190.

- Kalokerinos, E.K., von Hippel, W., Henry, J. D., & Trivers, R. (2014). The aging positivity effect and immune functioning: Positivity in recall predicts higher CD4 counts and lower CD4 activation. *Psychology and Aging, 29*, 636-641.
- Lee, A.J., Dubbs, S.L., von Hippel, W., Brooks, R.C., & Zietsch, B.P. (2014). A multivariate approach to human mate preferences. *Evolution and Human Behavior, 35*, 193-203.
- von Hippel, W., & von Hippel, F. A. (2014). Goals are not selfish. *Behavioral and Brain Sciences, 37*, 157-158.
- Denson, T.F., Ronay, R., von Hippel, W., & Schira, M.M. (2013). Endogenous testosterone and cortisol modulate neural responses during induced anger control. *Social Neuroscience, 8*, 165-177.
- Galperin, A., Haselton, M. G., Frederick, D. A., Poore, J., von Hippel, W., Buss, D. M., & Gonzaga, G. C. (2013). Sexual regret: Evidence for evolved sex differences. *Archives of Sexual Behavior, 42*, 1145-1161.
- Lee, A., Dubbs, S., Kelly, A., von Hippel, W., Brooks, R., & Zietsch, B. (2013). Facial attributes, but not intelligence, are used as cues of health and resource provision potential. *Behavioral Ecology, 24*, 779-787.
- Brener, L., von Hippel, W., & von Hippel, C. (2012). Exploring the relationship between implicit self-representation and drug use. *Addiction Research and Theory, 20*, 133-137.
- Denson, T. F., Jacobson, M., von Hippel, W., Kemp, R. I., & Mak, T. (2012). Caffeine expectancies but not caffeine reduce depletion-induced aggression. *Psychology of Addictive Behaviors, 26*, 140-144.
- Henry, J. D., von Hippel, W., Thompson, C., Pulford, P., Sachdev, P., & Brodaty, H. (2012). Social behavior in mild cognitive impairment and early dementia. *Journal of Clinical and Experimental Neuropsychology, 34*, 806-813.
- McCarrey, A. C., Henry, J. D., von Hippel, W., Weidemann, G., Sachdev, P. S., Wohl, M. J. A., & Williams, M. (2012). Age differences in neural activity during slot machine gambling: An fMRI study. *PLOS ONE, 7*, e49787
- von Hippel, W. & Trivers, R. (2011). The evolution and psychology of self-deception. *Behavioral and Brain Sciences, 34*, 1-16.
- von Hippel, W. & Trivers, R. (2011). Reflections on self-deception. *Behavioral and Brain Sciences, 34*, 41-56.
- Brener, L., von Hippel, W., Kippax, S., & Preacher, K. J. (2010). The role of physician and nurse attitudes in the health care of injecting drug users. *Substance Use and Misuse, 45*, 1007-1018.
- Brener, L., von Hippel, W., von Hippel, C., Resnick, I., & Treloar, C. (2010). Perceptions of discriminatory treatment by staff as predictors of drug treatment completion. *Drug and Alcohol Review, 29*, 491-497.

- Denson, T. F., von Hippel, W., Kemp, R. I., & Teo, L. S. (2010). Glucose consumption decreases impulsive aggression in response to provocation in aggressive individuals. *Journal of Experimental Social Psychology, 46*, 1023-1028.
- Radvansky, G. A., Copeland, D. E., & von Hippel, W. (2010). Stereotype activation, inhibition, and aging. *Journal of Experimental Social Psychology, 46*, 51-60.
- Ronay, R. & von Hippel, W. (2010). Power, testosterone, and risk-taking. *Journal of Behavioral Decision Making, 23*, 473-482.
- Ronay, R. & von Hippel, W. (2010). The presence of an attractive woman elevates testosterone and physical risk-taking in young men. *Social Psychological and Personality Science, 1*, 57-64.
- Unkelbach, C., von Hippel, W., Forgas, J. P., Robinson, M. D., Shakarchi, R. J., & Hawkins, C. (2010). Good things come easy: Subjective exposure frequency and the faster processing of positive information. *Social Cognition, 28*, 539-556.
- Donohoe, M. L., von Hippel, W., & Brooks, R. C. (2009). Beyond waist-hip ratio: Experimental multivariate evidence that average female torsos are most attractive. *Behavioral Ecology, 20*, 716-721.
- Gonsalkorale, K., von Hippel, W., Sherman, J. W., & Klauer, K. C. (2009). Bias and regulation of bias in intergroup interactions: Implicit attitudes toward Muslims and interaction quality. *Journal of Experimental Social Psychology, 45*, 161-166.
- Henry, J. D., von Hippel, W., & Baynes, K. (2009). Social inappropriateness, executive control, and aging. *Psychology and Aging, 24*, 239-244.
- Logel, C., Walton, G. M., Spencer, S., Iserman, E., von Hippel, W., & Bell, A. (2009). Interacting with sexist men triggers social identity threat among female engineers. *Journal of Personality and Social Psychology, 96*, 1089-1103.
- Radvansky, G. A., Lynchard, N., A., & von Hippel, W. (2009). Aging and stereotype suppression. *Aging, Neuropsychology, and Cognition, 16*, 22-32.
- Stewart, B. D., von Hippel, W., & Radvansky, G. A. (2009). Age, race, and implicit prejudice: Using process dissociation to separate the underlying components. *Psychological Science, 20*, 164-168.
- von Hippel, W., Ng, L., Abbott, L., Caldwell, S., Gill, G., & Powell, K. (2009). Executive functioning and gambling: Performance on the Trail Making Test is associated with gambling problems in older adult gamblers. *Aging, Neuropsychology, and Cognition, 16*, 654-670.
- Bailey, P. E., Henry, J. D., & von Hippel, W. (2008). Empathy and social functioning in late adulthood. *Aging and Mental Health, 12*, 499-503.
- Brener, L., & von Hippel, W. (2008). Measuring attitudes towards injecting drug users and people with hepatitis C. *Substance Use and Misuse, 43*, 295-302.

- von Hippel, W., Brener, L., & von Hippel, C. (2008). Implicit prejudice toward injecting drug users predicts intentions to change jobs among drug and alcohol nurses. *Psychological Science, 19*, 7-11.
- von Hippel, W., Henry, J. D., & Matovic, D. (2008). Aging and social satisfaction: Offsetting positive and negative effects. *Psychology and Aging, 23*, 435-439.
- von Hippel, W., Vasey, M. W., Gonda, T., & Stern, T. (2008). Executive function deficits, rumination and late-onset depressive symptoms in older adults. *Cognitive Therapy and Research, 32*, 474-487.
- Brener, L., von Hippel, W., & Kippax, S. (2007). Health care workers and discrimination towards injecting drug users with hepatitis C: Does greater contact lead to less prejudice? *International Journal of Drug Policy, 18*, 381-387.
- Gonsalkorale, K., Carlisle, C., & von Hippel, W. (2007). Intergroup threat increases implicit stereotyping. *International Journal of Psychology and Psychological Therapy, 7*, 189-200.
- von Hippel, W. (2007). Aging, executive functioning, and social control. *Current Directions in Psychological Science, 16*, 240-244.
- Robinson, M. D., & von Hippel, W. (2006). Rose-colored priming effects: Life satisfaction and affective priming. *Journal of Positive Psychology, 1*, 187-197.
- Laham, S. M., Gonsalkorale, K., & von Hippel, W. (2005). Darwinian grandparenting: Preferential investment in more certain kin. *Personality and Social Psychology Bulletin, 31*, 63-72.
- von Hippel, W., & Dunlop, S. M. (2005). Aging, inhibition, and social inappropriateness. *Psychology and Aging, 20*, 519-523.
- von Hippel, W., & Gonsalkorale, K. (2005). "That is bloody revolting!" Inhibitory control of thoughts better left unsaid. *Psychological Science, 16*, 497-500.
- von Hippel, W., Lakin, J. L., & Shakarchi, R. J. (2005). Individual differences in motivated social cognition: The case of self-serving information processing. *Personality and Social Psychology Bulletin, 31*, 1347-1357.
- von Hippel, W., von Hippel, C., Conway, L., Preacher, K. J., Schooler, J. W., & Radvansky, G. A. (2005). Coping with stereotype threat: Denial as an impression management strategy. *Journal of Personality and Social Psychology, 89*, 22-35.
- von Hippel, W., von Hippel, F. A., Chan, N., & Cheng, C. (2005). Exploring the use of Viagra in place of animal and plant potency products in traditional Chinese medicine. *Environmental Conservation, 32*, 235-238.
- Forgas, J. P., von Hippel, W., & Laham, S. M. (2004). An evolutionary model of managing moods: Evidence for the role of homeostatic cognitive strategies in affect regulation. *Journal of Cultural and Evolutionary Psychology, 2*, 43-60.

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- von Hippel, W. (2004). Implicit prejudice: Pentimento or Inquisition? *Psychological Inquiry*, *15*, 302-305.
- von Hippel, W., & von Hippel, F. A. (2004). Is Viagra a viable conservation tool? Response to Hoover. *Environmental Conservation*, *31*, 1-3.
- Sekaquaptewa, D., Espinoza, P., Thompson, M., Vargas, P., & von Hippel, W. (2003). Stereotypic explanatory bias: Implicit stereotyping as a predictor of discrimination. *Journal of Experimental Social Psychology*, *39*, 75-82.
- von Hippel, F. A., & von Hippel, W. (2002). Sex, drugs, and animal parts: Will Viagra save threatened species? *Environmental Conservation*, *29*, 277-281.
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- von Hippel, W., Hawkins, C., & Schooler, J. W. (2001). Stereotype distinctiveness: How counter-stereotypic behavior shapes the self-concept. *Journal of Personality and Social Psychology*, *81*, 193-205.
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- Cacioppo, J. T., von Hippel, W., & Ernst, J. M. (1997). Mapping cognitive structures and processes through verbal content: The thought-listing technique. *Journal of Consulting and Clinical Psychology*, *65*, 928-940.
- von Hippel, W., Sekaquaptewa, D., & Vargas, P. (1997). The Linguistic Intergroup Bias as an implicit indicator of prejudice. *Journal of Experimental Social Psychology*, *33*, 490-509.
- Hilton, J. L., & von Hippel, W. (1996). Stereotypes. *Annual Review of Psychology*, *47*, 237-271.

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- Edwards, K., & von Hippel, W. (1995). Hearts and minds: The priority of affective versus cognitive factors in person perception. *Personality and Social Psychology Bulletin, 21*, 996-1011.
- von Hippel, W., Sekaquaptewa, D., & Vargas, P. (1995). On the role of encoding processes in stereotype maintenance. *Advances in Experimental Social Psychology, 27*, 177-254.
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Colloquia

University of Virginia, 1989
 University of Maryland, 1991
 Ohio University, 1992
 University of Wisconsin, 1992
 University of California, Berkeley, 1993
 University of Michigan, 1993
 Williams College, 1994
 Dartmouth College, 1995

Indiana University, 1995
Denison College, 1996
University of Arizona, 1996
University of Colorado, 1996
University of Pittsburgh, 1996
University of Texas, Austin, 1996
University of Texas, El Paso, 1996
Gallup, Bombay, 1997
Latrobe University, 1998
Louvain-la-Neuve, 1998
University of Amsterdam, 1998
University of New South Wales, 1998
University of Western Australia, 1998
Williams College, 1998
Miami University, 1999
Purdue University, 1999
Princeton University, 2000
University of Illinois, 2000
University of Massachusetts, Amherst 2000
University of Western Ontario, 2000
Yale University, 2000
Macquarie University, 2001
Australian National University, 2003
Flinders University, 2003
Dartmouth College, 2004
University of Chicago, 2004
University of Michigan, 2004
Williams College, 2004
University of Melbourne, 2005
University of Canterbury, Christchurch 2006
Royal Society of New South Wales, 2006
Ohio State University, 2007
James Cook University, 2008
Sydney University, 2008
University of Würzburg, 2008
University of Amsterdam, 2008
University of Nijmegen, 2008
Max Planck Institute, Berlin 2009
Padua University, 2009
University of Lisbon, 2009
Royal Institute of Australia, Adelaide, 2011
University of Melbourne, 2012
Queensland University of Technology, School of Economics, 2012
Tel Aviv University, Department of Biology, 2013
Princeton University, Program on Science & Global Security, 2015
Vrije Universiteit, Amsterdam, 2016
University of California, Santa Barbara, 2018
Northwestern University, 2018
Ohio State University, 2018
New York University, Stern School of Business, 2018

Arizona State University, 2019
Alaska World Affairs Council, 2019
Uni of Sydney, School of Life and Environmental Sciences, Keast Lecture, 2019
Uni of New South Wales, Business School, 2021

Media Coverage of my Research

Inhibition & Social Skills

CBS News; ABC News; WebMD; Times (UK); Health; Self; Allure; ABC Australia; Sydney Morning Herald; The Age; Beck Health & Nutrition; Panorama (Italy); Forskning (Norway); Híradó (Hungary); Daily Mirror (Sri Lanka); Saga (UK); Occupational Safety (Canada); Sales Promotion (Canada); Daily Star (Bangladesh); The Indian; Solo Ciencia; MTV (Hungary); Clujeanul (Romania)

Aging, Inhibition, & Prejudice

Fox News; USA Today; CBS Radio; BBC; Radio Ireland; Chicago Tribune; London Daily Telegraph; The Spectator (UK); Seattle Times; Orlando Sentinel; Houston Chronicle; Calgary Herald; Pressetext (Austria); Miller-McCune; Globe and Mail; Vox

Aging, Inhibition, & Social Inappropriateness

ABC News; USA Today; Fox News; NBC News; WebMD; Forbes; Self; Prevention; Macleans (Canada); NPR; Discovery Channel; Radio New Zealand; CBC Radio (Canada); Sydney Morning Herald; 938 Live (Singapore); Psychology Today; Washington Times; Atlanta Journal Constitution; Daily Mail (UK); El Mundo (Spain); Ottawa Citizen; Montreal Gazette; Calgary Herald; Globe and Mail (Canada); El Mercurio (Chile); Si (Italy); Hamburger Abendblatt; Milano Metropoli; Hindustan Times; QYL (Russia); Medicus (Russia); Farma Infomed (Romania); Psychologie Magazine; South Asia News; Iran Daily; The Tribune (India); Khaleej Times (UAE); Hundreds of outlets worldwide

Aging, Inhibition, & Depression

The Australian; ABC Radio; Reuters Health; Mozon (Norway); Health Centers Online; Aiote; Geriatria (Spain); Onet (Poland); Cape Times; Pretoria News

Aging, Executive Functioning, & Social Control

Newsweek; Fox News; NBC; Scientific American; Financial Times; La Stampa (Italy); Medisch Nieuws België; Nauka w Polsce; Nyfiken Vital; IOL (Zambia); Vancouver Sun; Javno (Croatia); Body & Health; Daily Star (Kuwait); Casino City Times; National Review of Medicine; Bengali News; Columbia Missourian; Caribbean Current; Berliner Morgenpost; Wiadomosci (Poland)

Aging & Social Satisfaction

The Australian; Sydney Morning Herald; Brisbane Times; The Age; Daily Telegraph; Courier Mail; Herald Sun; Mercury; Perth Report; ABC Australia; National Nine News; Daily India; Khabar Express; Times of India; Malaysia Sun; Hamburger Abendblatt; Argentina Star

Aging, Executive Functioning, & Gambling

Der Spiegel; Vancouver Star; ABC Australia; The Bigger Picture (Canada); Times of India; Hindustan Times; Armenian News; Rian (Romania); Argentina Star; OPS (Italy); Gioco & Giochi (Italy)

Sugar Consumption, Aggression, and Self-Control

Sydney Morning Herald; The Age; Brisbane Times; De Telegraaf (Netherlands); Ebos (Poland)

Implicit Prejudice toward Injecting Drug Users

Newsweek

Viagra & Conservation

New York Times, “100 Ideas of the Year”; The Economist; Newsweek; US News & World Report; Esquire; National Geographic; Forbes; Der Spiegel; Stern (Germany); Los Angeles Times; Washington Post; Christian Science Monitor; Le Monde; Globe and Mail (Canada); The Times (UK); Times of India; Punjab Kesari; Voice of America; NPR; CBS; BBC; CBC; Discovery Channel (Canada); New Scientist; Hundreds of outlets worldwide

Cheating & Self-Deception

Sydney Morning Herald; The Australian; ABC Australia; The Mirror (UK); Balla (Greece); Jow Nieuws (Netherlands); Mokslo Lietuva (Lithuania)

Darwinian Grandparenting

Washington Post; ABC Australia; The Australian; Jerusalem Post; Les Débrouillards (Quebec); Die Welt; Welt am Sonntag; Frankfurter Neue Presse; Hamburger Abendblatt; New Scientist; Tieteen Kuvalehti (Finland); La Nacion (Argentina); Almanacco della Scienza; Italy News; Psychologie Magazine (Netherlands); Sunday Telegraph; Tampa Tribune

Evolution of Risk Taking

ABC News (USA); The Tonight Show; ABC Catalyst; BBC Origins of Us; Courier Mail; Brisbane Times; Sun Herald; Dallas Morning News; Edmonton Journal; Vancouver Sun; Kosmos (Greek Television); ABC Television (Australia); Nieuwslicht (Dutch Public Television); Chronicle of Higher Education; Hannover Zeitung; Telegraph (UK); Daily Mail (UK); Express (UK); St. Louis Globe-Democrat; De Morgen Nieuws (Belgium); Corriere Della Sera (Italy); Times of India; Jutarnji (Croatia); Ele (Romania); China Review; Liberty Times; The Nation (Pakistan); Seite 3; Taiwan News; China Times; Zdravo (Russia); Seijejan (Netherlands); Novine (Bosnia); Hong Kong Reporter; Republika (Indonesia); Jow Wereld (Netherlands); Banjarmasin Post (Indonesia); Shqiperia (Albania); Sfora (Poland); Cremona (Italy); Ordinacija (Croatia); Ελευθεροτυπία; Phapluat (Vietnam); Postimees (Estonia)

Gender Differences in Sexual Regret

CBS News, NBC News, Toronto Star, CBC, Daily Mail, The Week, Cosmopolitan, Huffington Post, Fox News, Glamour, Slate

Social Intelligence & Contingency Sensitivity

The Australian, ABC Radio, CNBC

Aging, Positivity, & Immune Functioning

SBS, ABC Radio, Courier Mail, The West Australian, NZ Herald, MSN NZ, International Business Times (India), Nature World News, ZZ7 (Italy)

Overconfidence & Romantic Competition

Huffington Post, ABC Life Matters

Social Intelligence & Mental Speed

The Atlantic, Time, Huffington Post (& HuffPo Live), Forbes, Inc, Harvard Business Review, The Boston Globe, The Telegraph, Daily Mail, The Guardian, Haaretz (Israel), Süddeutsche Zeitung, Spektrum (Germany), Pacific Standard, Howstuffworks.com, Lifehack, Stylist, 20 Minuten (Switzerland), 7 Sur 7 (Belgium), Viva (Indonesia), Polskie Radio, Observador (Portugal), 444 (Hungary), Times of India, Focus (Poland), China Daily, Super (Brazil), Exame (Brazil), Lifezette

Self-Deception & Persuasion

Salon, Scientific American, New York Magazine

The Social Leap

The Joe Rogan Experience, Vox, ABC Life Matters, New York Post, London Real, The Jordan Harbinger Show, The Wright Show, Discover Magazine, Daily Mail, Galileu (Brazil), Tab (Brazil), Daigo (Japan), JiJi Press (Japan), Correio da Manhã (Portugal), Kulturatka (Poland); Tehran Times

Stereotype Threat & Chess

Cosmos, Sydney Morning Herald, The Age